Lincoln

Office Market Report

Westchester County

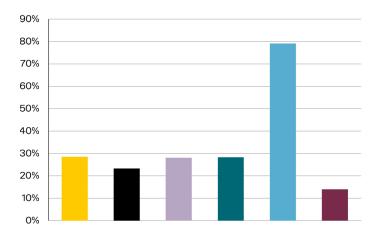
Q12024

The Westchester County Office market ended the first quarter of 2024 with an overall vacancy rate of 26.57%. This constitutes an 11 basis point increase from the previous quarter and a 190 basis point increase over the last twelve months.

The County's year-to-date overall leasing activity totaled 205,000 square feet with a negative (145,500) square feet of net absorption so far for the year. Overall leasing activity was 4% below the five-year average of 213,000 SF.

Of the six submarkets tracked, the East I-287 sub-market outperformed others representing 38% of the overall deal volumn in Westchester. Asking rates throughout stood relatively unchanged over the last 12 months at \$29.98 per square foot.

Vacancy Rates



| Submarket | Vacancy Rate | Total Vacant SF | Avg PSF Asking Rate |
|------------------|-----------------|--------------------|------------------------|
| White Plains CBD | 28.57% | 1,510,000 | \$39.40 |
| East I-287 | 23.31% | 2,035,000 | \$30.90 |
| Northern | 28.12% | 590,450 | \$28.00 |
| West I-287 | 28.31% | 1,260,000 | \$28.25 |
| Hudson Valley | 79.12% | 451,000 | \$24.00 |
| Southern | 13.97% | 255.700 | \$29.35 |

Market Snapshot

22.9+ MSF

office market size

26.57%

vacancy rate

\$29.98

average asking rent

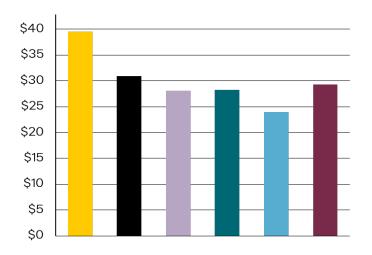
(146,000)

net absorption Q1 (sf)

34.7K

absorption Q1 (sf)

Average PSF Asking Rate





Key Leases Q1 2024

| Tenant | Size (SF) | Address | City | Transaction Type | Submarket |
|-------------------------------|-----------|-----------------------|--------------|---------------------|------------------|
| Citrin Cooperman | 22,018 | 1133 Westchester Ave. | White Plains | New Lease | East I-287 |
| Travelers Insurance | 12,328 | 120 White Plains Rd. | Tarrytown | Renewal | West I-287 |
| Welby, Brady & Greenblatt | 11,970 | 50 Main Street | White Plains | New Lease | White Plains CBD |
| Northwell Health | 11,224 | 440 Mamaroneck Ave. | Harrison | New Lease | East I-287 |
| Long Island Vision Management | 9,433 | 1 Executive Blvd. | Yonkers | New Lease | East I-287 |

Key Sales Q1 2024

| Location | City | Size (SF) | Sale Price | PSF | Submarket |
|---------------------------------|------|-----------|------------|-----|-----------|
| No significant sales in Q1 2024 | | | | | |

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^{*} Data derived from Costar and other sources deemed to be reliable